



Employee Ownership Advantages

As a 100% employee-owned company, EDM is uniquely situated in today's market.

This status allows us to best serve our customers and provide the high quality products they deserve.

LOW TURNOVER = CONSISTENT, HIGH QUALITY

As an employee-owned company, we have the ability to be selective about the people we hire. Those who want to work for us tend to stay for a long time, resulting in a very low turnover rate. Because of this, we are able to assign the same team to work on your products each time they are built. This continuity allows our workforce to accumulate years of experience, which they then put to use by ensuring the product you receive is exactly what you need.



FINANCIAL STRENGTH

We maintain a strong financial position that allows us to provide the best possible terms to customers, maintain large raw materials inventories to support changing customer needs, and invest in equipment and people. Customers can trust that we have the resources to stand behind our commitments to them and minimize their risk.

ENGINEERING SUPPORT

Our 5 degreed engineers are here for the sole purpose of supporting customers. We don't charge to review new customer designs, or help resolve a customer technical problem because we believe that's part of our job in serving our customers. From handling obsolescence issues, to test fixture design, customers count on us for outstanding technical support.



CUSTOMER SATISFACTION

All of these elements allow us to have a high rate of customer satisfaction. Our employees are owners and know that the only way to improve the value of their company is to keep customers satisfied.

THE EMPLOYEE OWNERSHIP DIFFERENCE

Since EDM is 100% employee-owned, when you partner with us you always deal directly with the owner, from the person who quotes your project to the person who builds it. Research has shown that employee-owned companies are more accountable to their customers, work faster and leaner, and have happier employers who serve customers in a better, smarter way than their competitors. Our track record of customer retention confirms that!

EDM is one of more than 6700 employee-owned companies nationwide and has been an employee owned company since 1995 when our founder, Robert Roberts, recognized the immense value that sharing ownership with all employees would have for both employees and customers.

